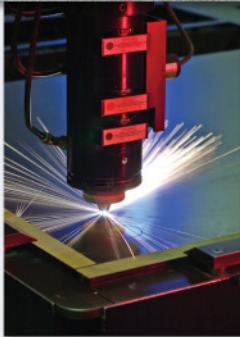
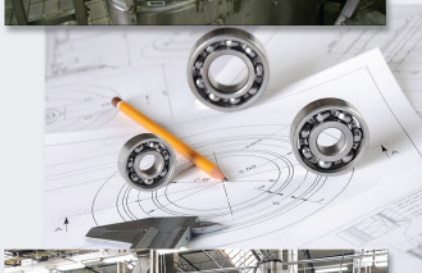




Fortis for Manufacturing

Innovate to improve and control manufacturing processes



Large global manufacturers were among the earliest adopters of enterprise document management. Mid-sized manufacturers are now facing strong competitive pressures to improve their cycle times, time-to-market, quality processes, and supply chain. These demands increase the need for flexibility and speed in decision-making, business processes and staff deployments. Ultimately, manufacturers need to be innovative to get new products to market faster than the competition, compete in global markets, communicate with customers and suppliers worldwide, become a low-cost producer while retaining your best employees, and deliver superior quality and customer service.

As manufacturers turn to outsourcing and global supply chains, the management and flow of documents is critical to getting products to market, reducing manufacturing costs, and improving quality. Westbrook **Fortis** document management software helps manufacturers gain control of paper-based and electronic documents in order to mobilize them across the business. **Fortis** has helped manufacturers improve engineering, address manufacturing quality, streamline the supply chain, comply with government regulations, improve customer satisfaction and services, and improve back office functions, such as procure-to-pay and order-to-cash.

With **Fortis**, manufacturing companies can use document management to:

- Automate approval processes
- Integrate with CAD applications to improve workflow
- Augment accounting, ERP and other enterprise systems
- Track the controls and testing associated with quality management requirements such as ISO 9001:2000 and Sarbanes-Oxley

Greenheck – **Fortis** is used to handle over 500 incoming orders per day, capture all order documentation and track orders and associated documentation through the manufacturing process. The solution has eliminated over five staff positions and increased growth capacity.

Dassault Falcon Jet – **Fortis** provides the core information system for handling customer service information, maintenance “as-builts” and design drawings and documentation. The result is increased maintenance service levels and increased downstream revenue.

Innovation

Fortis is a powerful tool for collaborating during the research and design process, capturing knowledge as a corporate asset, and making it searchable.

Quality

Fortis is used by manufacturers to capture vendor documentation, certifications, and testing documents, to enforce business processes, and to assemble quality packages.

Engineering-Manufacturing Handoff and ECO

Fortis captures approved design packages, conveys them to vendors and manufacturing organizations, and manages change processes.

Service and Maintenance

Fortis provides a comprehensive repository to manage product documentation, service and repair procedures, and product service histories.

Order Management

Orders for both standard and build-to-order products can be fully captured in **Fortis**, tracked through the manufacturing process, and combined with vendor, manufacturing and shipping documentation.

Logistics

Fortis is used to capture and track bills of lading, shipping forms and signed delivery documentation matching them with orders and invoices.

Fortis for Manufacturing

Fortis provides one document management backbone that integrates with your administrative and business systems.

Manufacturing Applications

Fortis is in use successfully in virtually every aspect of the manufacturing value chain. Some of the applications of **Fortis** in manufacturing include:

- Order entry and capture
- Order management
- Vendor certifications
- Contracts management
- Quality and test documentation
- Accounts payable
- Financial and tax records
- Regulatory compliance
- After-sale service centers
- Engineering-manufacturing handoff

Scalable Solutions

Fortis is used by a wide range of manufacturing enterprises, from small regional manufacturers to divisions of major manufacturing organizations.

- Dassault Falcon Jet, NJ
- Greenheck Fan, WI
- Weidmann Electrical Technologies, VT
- Schlumberger Safety Valves, TX
- NCI Building Systems, TX
- Saucony, MA

Integrated Document Management

Fortis provides a full range of document management capabilities:

- Image capture and OCR
- Versioning and archiving
- Records management and retention
- Security and management
- Viewing and annotation
- Disaster recovery

